

Crisis Negotiations for Patrol

A 2-day tactical communication course

Patrol • Deputies • SROs • Dispatchers • First Responders

First on scene. First words matter.

Most negotiations are won or lost before the trained team or SWAT arrives. This course puts students through the skills that de-escalate a crisis in those first critical minutes—active listening, tactical empathy, and buying time — then lets you rehearse them against an AI subject that pushes back in real time.

- ✓ Strategies used on successful negotiations
- ✓ Behavior change stairway & decision dynamics
- ✓ Real communication builds real confidence
- 🤖 AI negotiation practice & scenarios
- ✓ Suicide intervention skills
- ✓ Scene stabilization & tactical prep
- ✓ Direct engagement techniques

November 2 & 3, 2026

8:00 AM – 4:30 PM each day

Cowley College

Brown Center @ Wright Room

215 S 2nd St, Arkansas City, KS 67005

\$350 per officer

Instructors:

Capt. Christian Cory - Negotiations Commander (ret.)

Current Working Negotiator at large



16 hours
CLEET 26-0295